

ABOUT YOUR EDC PARTNER

The EDC of Sarasota County leverages public and private funding with local and state partnerships to impact the economy, generating a more vibrant region for all businesses to thrive. Sarasota County funding for the EDC comes partly through the business tax the county levies on 30,000 businesses. These funds are complimented by nearly \$800,000 in private funding, demonstrating strong support for the work of the EDC throughout the community.

YOUR PARTICIPATION IN THE EDC HELPS BUSINESSES

The EDC and its partners offer a wide range of services to businesses just starting up, expanding or relocating. Those include:

Workforce Assistance

- Customized Training
- Labor Market Information
- Training Grants

Expansion Assistance

- Buildings and Site Database
- Export Assistance
- Industrial Revenue Bonds
- Local and State Incentive Programs

Entrepreneurial Assistance

- Economic Gardening Program
- Online Entrepreneur Resources Guide
- Size Up Tool
- Sarasota County Business Hotline

Business Climate

- Rapid Permitting Programs
- Targeted Roundtable Industry Meetings
- Mobility Fee Mitigation Program

For more information on these and other programs for businesses, go to www.edcsarasotacounty.com or call 941.309.1200.

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HOW YOUR BUSINESS LICENSE FEES ARE USED 2017

To Drive Economic Prosperity
To Benefit the Business Community



Your Dollars Help Grow the Economy and Jobs



The Board measures EDC performance and progress in many ways. One data point that is meaningful comes from helping local expanding companies or companies relocating to our area with incentives. Because these companies are required to do annual reporting we are able to track their job creation, and here's the good news: some 31 projects over the past seven years have resulted in more than 2,500 good paying jobs in our community... jobs that are having a big economic impact!

ECONOMIC IMPACT

These more than 2,500 jobs have an ANNUAL total economic impact of approximately \$757 million including about \$261 million annually that benefits local businesses throughout the community like yours as follows.

As our economy grows and diversifies through the work of the EDC, all businesses benefit; it's a win-win!

- Marketing Research/Scientific/Technical
- Employment Services
- Arts/NonProfits/Religious
- Manufacturing
- Wholesale Trade
- Retail/Restaurants
- Insurance
- Real Estate/Construction
- Management/Business Support Services
- Legal/Accounting
- IT/Computer Services
- Healthcare
- Banking/Financial
- Architecture/Engineering
- Utilities
- Automotive
- Media/Advertising/Digital

OUR ASPIRATIONAL GOALS

CAPTURE BUSINESS RETENTION & EXPANSION

Make Sarasota County the preferred choice for capturing the growth of existing and targeted industries and having engaged CEOs eager to promote Sarasota County's business advantages.

COMMUNICATE BUSINESS ATTRACTION

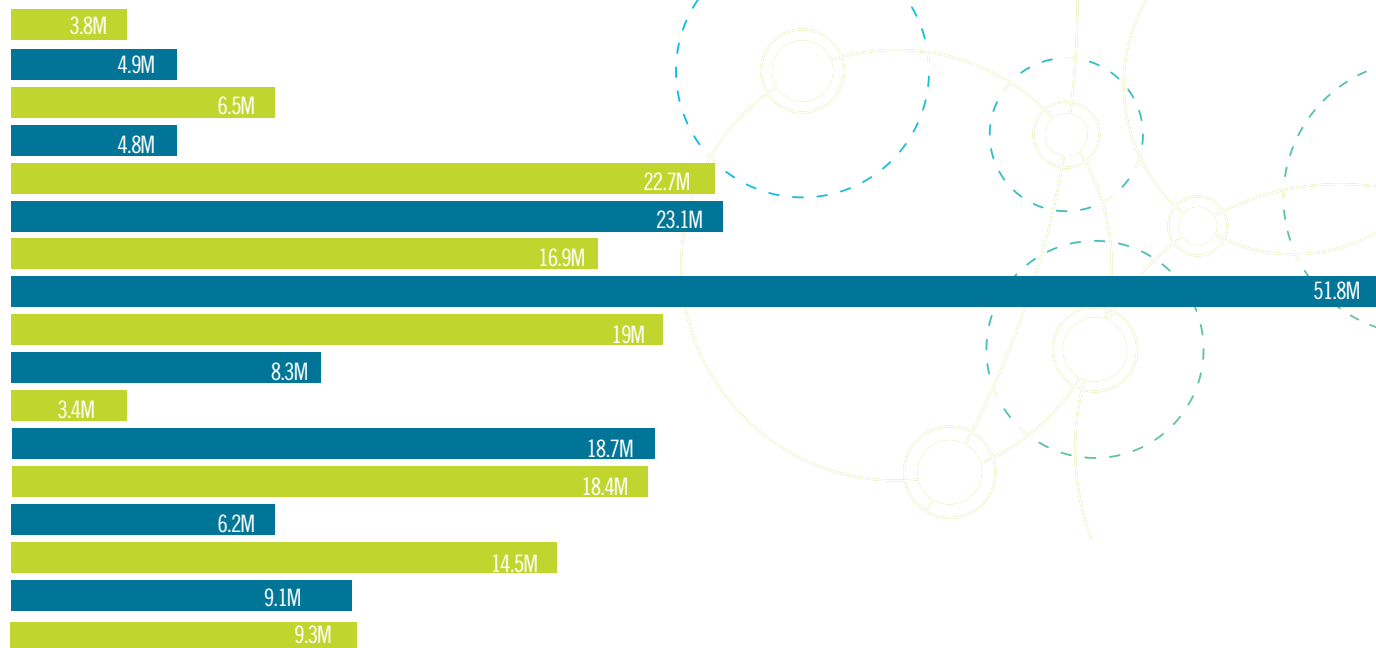
Make Sarasota County known throughout the state, nationally and internationally—not just as an outstanding place for tourism and retirement—but as the premier business address on the Florida Gulf Coast.

COMPETE BUSINESS CLIMATE

Make Sarasota County known as having the strongest, most competitive business climate on Florida's Gulf Coast.

CONNECT EDC OF SARASOTA COUNTY

Lead a unified coalition of private and public investors and stakeholders in a determined, productive collaboration to achieve a diversified economy.



M=Millions Note: Does not include smaller, "other" categories.